

### Shekar Kandadi

**Professional Summary:**

* Salesforce Developer having around 8 years of IT experience, which includes 4+ years of experience in **Salesforce.com CRM** and almost 4 years of experience as Java Developer.
* Experience in creating **custom objects** and integrating existing desktop and web apps with legacy mainframe systems.
* Experience in Salesforce.com **Apex Classes**, **Triggers**, **Visual force**, **Force.com API**.
* Experience in Creating **page layouts**, search layouts to organize fields, custom links, related lists and other components on a record detail.
* Implement dependentpicklists, lookups, junction objects, **master** **detail relationships**, validation and formula fields to the custom objects.
* Knowledge of salesforce.com implementation cycle in **Sales**, **Marketing**, **Service** and **Support** modules.
* Experience in working both **Sales cloud** and **Service cloud**.
* Have good working knowledge in querying salesforce.com database using **SOQL** and **SOSL** queries using Force.com Explorer.
* Experience with **data migration** and updates through the tool App Exchange **Data Loader** in Salesforce.com.
* Well versed in Cloud Technology and on-premise infrastructure integration for Salesforce.com using **Force.com platform**, **XML**, **SOAP Web Services** and third party packages.
* Competent in analyzing and creating narrative **Use Cases**, **Use Case Diagrams**, Activity diagrams, class diagrams, Data/Flow/Navigational flow Diagram using UML Tools like MS Visio.
* Expertise in Business Analysis methodologies and iterative **Software Development Life Cycle(SDLC)** in relation with all the phases of Rational Unified Process(RUP)
* Experience in data migration from **ACT, Excel**, **MS outlook** using **Data Loader**, Import Wizard, Informatica on Demand.
* Excellent communication and inter- personal skills, accustomed to work in both large and small team environments. A team player with strong ethic, a positive attitude and ability to make the best use of individual resources.

**Technical Skills:**

Salesforce.com: Apex Language, Apex Trigger, Apex Scheduler, Batch Apex, Apex Class & Apex, Visual force (Page, Component & Controllers).

Custom Integration: Outbound Messages, Workflow & Approvals, Field updates, Reports, Custom Objects, Custom Settings, Custom Labels and Tabs, Account Management, Contact Management, Email Services, Security Controls, AppExchange Package & Custom Application and Sandbox Data Loading.

Platforms: Windows 2000, XP, Windows Server 2003 / 2008.

Technologies: C, C++, Java, HTML, XML, XHTML, DHTML.

Web Design Tools: Visual Studio 2008/2005/2003, SQL Query Analyzer, SQL Profiler, Adobe Photoshop, Dreamweaver, MS Office, Visio 5.0, Adobe Acrobat Pro, Adobe Flex Builder.

Databases: MS SQL Server 2000/2005,

**Operating Systems:** Windows NT / 2000 / XP Pro / Vista, Windows Server 2000 / 2003 / 2008, Linux.

**Education qualification:**  Bachelor in Computer Science, JNTU Hyderabad

**Certifications:**

Certified Salesforce Administrator (201)

Certified Salesforce Developer (401)

**Professional Experience:**

**Lexmark International.inc Lexington Kentucky**

**2015 Feb – Till Date**

**Salesforce Developer**

Lexmark is a recognized leader in imaging and output solutions that help people and organizations improve process and reduce their costs. Lexmark implemented Salesforce CRM for Sales and Marketing team to improve the sales process.

**Responsibilities:**

* Interacted with business Users to understand the requirement and implemented with best solution possible.
* Created custom coded Reports and Dashboards to better understand the sales funnel.
* Used **eclipse Force.com** toolkit for creating **Apex Classes** and **Apex Triggers** to develop custom logic and objects.
* Used Github to commit for personal sandbox to Dev.
* Worked on **Visual force pages** to create charts.
* Create and Customize **Custom Objects, Formula Fields, Cross Object Formulas, Roll up summary fields, validation rules, dependent picklists,** and **complex page layouts.**
* Create **complex workflows** and **Approval processes**.
* Implemented Data segregation through **Record Types** and **Field level security**.
* Developed and maintained **validation rules** and custom **workflow**.
* Created Workflows, Email alerts and Field updates as required.
* Participated in Code review and suggested better ways of doing it.
* Audited, uncovered and resolved data integrity issues with **legacy systems**.
* Complete bulk import of data from legacy System to Salesforce. **Analyzing** the data and making necessary changes.
* Made thorough testing of requirements before deploying to production.
* Developed and maintained custom **reports.**
* Created **Dashboards** for service representatives.
* Worked on Batch class and scheduling the batch class.
* Analyzing the current requirement process, identifying problems and making recommendations to improve the process.

**Environment:** Saleforce.com platform, Apex Language, Data Loader, HTML, Java Script, S-Controls, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Security Controls, Sandbox data loading, Eclipse IDE Plug-in, Windows 7.

**Copart.inc, Dallas, Texas**

**2013 Nov – 2014 Dec**

**Salesforce Developer**

Copart is a provider of online vehicle auction and remarketing services. Copart provides vehicle sellers with a range of services to process and sell salvage and clean title vehicles over the internet using its patented virtual auction Technology. Copart implemented salesforce application for its sales and marketing team, Relationship Managers, Implementation Mangers and other teams to improve the sales process.

**Responsibilities:**

* Create and Customize **Custom Objects, Formula Fields, Cross Object Formulas, Roll up summary fields, validation rules, dependent picklists,** and **complex page layouts.**
* Create **complex workflows** and **Approval processes**.
* Implemented Data segregation through **Record Types** and **Field level security**.
* Developed and maintained **validation rules** and custom **workflow**.
* Created Workflows, Email alerts and Field updates as required.
* Worked on **Salesforce1** mobile app.
* Prepared User document to help understand the app. Had one on one interaction with users to solve **salesforce1app** issues.
* Worked on web to lead forms.
* Created **page layouts**, search layouts to organize fields, custom links, related lists and other components on a record detail and edit pages.
* Worked on **SOAP** and **REST** API web service calls.
* Used **eclipse Force.com** toolkit for creating **Apex Classes** and **Apex Triggers** to develop custom logic and objects.
* Created **S-Controls** to meet new business requirements.
* Created number of users and assigned respective role and profile.
* Had a chance to know **five9** a virtual call center for making inbound calls.
* Audited, uncovered and resolved data integrity issues with **legacy systems**.
* Complete bulk import of data from legacy System to Salesforce. **Analyzing** the data and making necessary changes.
* Worked on **Sales Cloud** and **Service Cloud**.
* Validated and deployed code to production through **Change Set**.
* Made thorough testing of requirements before deploying to production.
* Developed and maintained custom **reports.**
* Created **Dashboards** for service representatives.
* Batch reassignment of accounts and **opportunities** based on organizational changes.
* Prepared training materials for business use.
* Analyzing the current requirement process, identifying problems and making recommendations to improve the process.
* Migrated Current Outlook Connector to Salesforce Outlook which provides for the synchronization of information from Outlook to Salesforce.

**Environment:** Saleforce.com platform, Apex Language, Data Loader, HTML, Java Script, S-Controls, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Security Controls, Sandbox data loading, Eclipse IDE Plug-in, Windows 7.

**Brocade Communications, San Jose, CA**

**2013 Apr – 2013 Oct**

**Salesforce Developer**

Brocade leads the industry in providing comprehensive network solutions that help the world’s leading organizations transition smoothly to a virtualized world. Brocade uses Salesforce CRM for complete sales and service cloud.

**Responsibilities:**

Designed and deployed **Apex Classes**, **Controller Classes, Extensions** and **Apex Triggers** for various functional needs in the application using Eclipse IDE.

* Developed **Visual Force Pages**, **Visual Force Custom controller components.**
* Creating **Custom Objects** and defining master-detail relationship between objects.
* Used **Data Loader** to bulk insert, import or update into the object.
* Developed and deployed **timely based workflows** based on the requirement. Created **field Update**, **Email Alerts**
* Implemented **validation rules** ,**assignment rules** and **formula fields** in custom objects
* Created **Custom Objects**, **Custom Fields**, **Tabs** and maintained field level security as per the business requirement.
* Worked on **Static Resources**, **Page Layouts**, **Remote Site Settings,** **Case Management** and **Email Services.**
* Worked on **SOAP API** and **REST API** to make **Web Service Calls.**
* Worked on **Service Cloud.**
* Worked on **Outbound messaging** and error directory creation log.
* Worked on **Google** **Geolocation Web Service Calls.**
* Used **Google maps API** to display the distance between two points and display Google route map to destination.
* Used Force.com **Web Service API** to make **Web Service** **Calls** and implemented with regards to governor limit.
* Used **SOQL** and **SOSL** conceding the governor limits to achieve the required result.
* Used sandbox for testing and migrated code to **production.**
* Used **Change Sets** to validate and deploy config components to testing instance and production.
* Used **JSON** in developing apex code.
* Used **Kintana Tool** to deploy **Classes**, **Controllers**, **Components** and **Visual Force pages** into production.
* Identifying the problems in requirement and making recommendations to improve the process.
* Prepared the Technical Document for business use.

**Environment:** Apex Language, Java Script, Visual Force, Eclipse IDE, SVN, Data Loader, HTML, JSON, S-Controls, Email Services, Kintana Tool.

**Vormetric, San Jose, CA**

**2012 Mar – 2013 Mar**

**Salesforce Developer**

Vormetric Data Security solution provides a single, manageable and scalable solution to encrypt a file anywhere it resides. Vormetric Encryption secures data for all major platforms including Linux, UNIX and Windows for cloud environments. Vormetric uses salesforce CRM for complete sales organization.

**Responsibilities:**

* Performed detail analysis of business and technical requirements and designed the solution by customizing various standard objects of SalesForce.com (SFDC).
* Worked with management and other developers to translate marketing needs into design requirements.
* Designed and implemented **Accounts**, **Contacts**, **Leads**, **Campaigns** and **Cases**.
* Customized several **Validation Rules**, **tasks**, **Workflow rules**, **Triggers**, **Apex classes** to achieve the complex business functionality.
* Experience in creating **page layouts**, **search layouts** to organize fields, custom links and related lists.
* Used field level security along with the **page layouts** to manage the visibility and accessibility of fields for different profiles.
* Designed and deployed **Apex Classes**, **Controller Classes**, **Extensions** and **Apex Triggers** for various functional needs in the application using the **Eclipse IDE**.
* Develop **Visual Force Pages**, **Visual Force Custom Controllers Components**, **Custom Objects**, **Tabs** and **Components**.
* Used **SOQL** & **SOSL** with consideration to **Governor Limits** for data manipulation needs of the application using platform database objects.
* Used Force.com web service API for **implementing WSDL** in the application for access data from external systems and web sites.
* Creating **Reports** and **Campaigns** (Campaign Hierarchies).
* Coordinated **integration tests** with various groups and generated/documented test cases and deployment plans.
* **Involved with Salesforce.com Premier Support and handled the support cases with the help salesforce.com support.**
* Worked on **Sales cloud** and **Service cloud**.
* Profile based permissions on **fields** and **objects** are enforced.
* Load/Manage the data using **Apex Data Loader**.
* Creating **Custom Objects** and defining **lookup** and **master-detail relationships** on the objects.
* Created workflow rules and defined related tasks, **time-triggered tasks**, **email alerts** and **field updates** to implement business logic.
* Used the sandbox for **testing** and **migrated** the code to the deployment instance after testing.
* Involved in **Data Mapping** and **Migration** of data between legacy systems and Salesforce.com Objects and fields.

**Environment:** Saleforce.com platform, Apex Language, Visual Force (Pages, Components, Controllers & Extensions),Data Loader, Apex Triggers, Reports, Custom Objects, Custom Tabs, Email Services, Security Controls, Eclipse IDE Plug-in.

**Philips Healthcare, Alpharetta GA**

**2010 Dec – 2012 Feb Salesforce Developer**

Philips Healthcare uses CRM systems to help sales representatives in Healthcare service sales division. SalesForce.com CRM application provides higher levels of service to clients and improves overall productivity by managing leads and opportunities and decreasing administrative tasks.

**Responsibilities:**

* Understand business requirements and translate them into design specification document.
* Creation or customization of custom or standard objects which include **Leads,** **Accounts**, **Contacts**, **Opportunities**, **Products** and **Cases**.
* Communicated with executives to gather clear business requirements and designed theoretical workflows based on requirements.
* Created Custom objects, **Custom fields**, **page layouts**, **role hierarchy**, **record types** based on the business requirements.
* Worked on **profile**, **roles**, **field level security**, **field accessibility**, **permission sets** and **sharing settings**.
* Created and modified **sharing rules**.
* Modified **page layouts** and maintained **field level** security as required.
* Replaced logics of **validation rules** and a workflow process for various custom and standard objects.
* Created **campaigns**, **mass e-mailers**, survey data collection and contact management.
* Created **APEX Classes**, **Controller Classes** and **APEX Triggers** for various functional needs.
* Implementation of business logic as per the requirements.
* Customized financial **reports**, **Forecasts** and **Dashboards** to the executive office.
* Administrator for different salesforce.com CRM application for **sales cloud** and **service cloud**.
* Developed and deployed workflows for **opportunities** and **products management**.
* Developed **Unit test class** **for Apex class** and worked for improving code coverage.
* Used **SOQL** & **SOSL** with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
* Created custom Dashboards for manager’s homepage and gave access to **dashboard** for authorized people for individual divisions.
* Involved in building of the **Customer Portal** in the organization.
* Used **Data Loader** for insert, update, and bulk import or export of data from Salesforce.com subjects.
* Used Data Loader to read, extract and load data from **comma separated values** (CSV) files.
* **Integrated** **Salesforce** with Informatica on Demand for the proper mappings, extraction and transformation of data.
* Implemented requirements on Salesforce.com platform and Force.com IDE Plug-in using **Eclipse.**
* Supported end users with solutions and issues they face with any functionality.

**Environment**: Saleforce.com platform, Apex Language, Visualforce (Pages, Component & Controllers), JavaScript, Apex Data Loader, Sandbox, Eclipse IDE Plug-in, Windows 7.

**Cubix Solutions Pvt Ltd. Trivandrum, India**

**2008 Dec– 2010 Nov**

**Java Developer**

**Responsibilities:**

* Involved in all the phases of SDLC including Requirements collection, Design and Analysis of the customer specifications, Development and Customization of the application.
* The application is based on MVC-II Architecture using Apache Struts framework. Worked with 3-Tier Architecture which includes the presentation layer, Business logic layer and the database.
* Involved in understanding the business processes and defining the requirements.
* Eclipse used as Java IDE tool for creating Action Classes and XML files.
* Develop the User Interface Screens for presentation Web logic using JSP, HTML and CSS.
* Created several complex stored procedures and triggers using SQL Server to retrieve data.

**Environment:** Java ,MVC ,EJB, JDBC , Servlets, JSP, Jbuilder IDE,HTML ,XML, Java Script , BEA WebLogic , Oracle, Internet Explorer ,MS SQL Server 2005, T-SQL and Windows 2003.

**Kean India Ltd, Gurgoan, India**

**2006 Nov – 2008 Nov**

**Java Developer**

**Responsibilities:**

* Involved in front end development working on WebLogic portal 9.2 which constituted of consulting JSPs ,controller files using portal framework in java and handling objects passed from server side EJB( version 2.0) layers.
* Involved in writing cactus unit cases that serve the purpose of server side white box testing. The task includes verifying result set returned from API calls against data obtained from SQL queries so as to emulate front end code.
* Worked on writing back end code using layered architecture including writing hibernate mappings and EJB code.
* Client interaction, VCS, star team and Interaction with Onsite Coordinator.

**Environment:** Java, Swings , EJB, JDBC, Servlets, JSP, JBuilder IDE ,HTML , XML, JavaScript ,BEA WebLogic, Oracle ,Internet Explorer ,Windows NT ,UNIX MS SQL.